

# MONSOON<sup>1</sup> NETWORKS

Monsoon Networks Inc.  
Tecumseh, ON N8N2Y8  
T: 519.979.2887  
F: 519.979.7640  
info@monsoonnetworks.com  
www.monsoonnetworks.com

Province of Nova Scotia: Department of Justice  
“Web Collaboration..... In a Private Cloud!”

TurboMeeting®

R\*HUB

The provincial Department of Justice (DOJ) of Nova Scotia, Canada is in the process of migrating their IT infrastructure to a Private Cloud. The data and processes of the department contain privileged and sensitive information, hence data security and secured access to the data are the priority. Private Cloud architecture meets the security requirements plus adds the key savings of Cloud Computing, meeting DOJ's IT mandate to provide access to improved technologies.



While making the move to Cloud Computing by collapsing and virtualizing servers and consolidating databases and applications, the DOJ also started looking at Web Collaboration technologies to reduce travel and support costs. Investigations found that most Web Collaboration providers route traffic via US based Servers, a violation of Provincial data routing/handling standards. As well, US based servers expose all data traffic to US government filters, as required by the Patriot Act, making those Web Collaboration platforms unfeasible.

The DOJ began a search for an “on-premise” Web Collaboration solution. Web conferencing and remote support were two of the applications the users wanted – web conferencing for training and collaborative meetings and remote support to remotely maintain key applications. Travel cost reduction and personnel time savings were the primary motives.

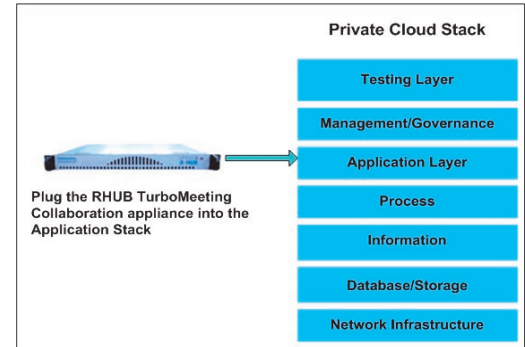
The investigation yielded 3 vendors – a minimum for competitive procurement. The DOJ IT team did a specification evaluation and selected the RHUB - TM series for on-site evaluation.

Monsoon Networks Inc., the Canadian distributor for RHUB's *TurboMeeting* & *TurboSupport* appliances, sent an evaluation unit to the DOJ IT team, as on-site evaluation is a mandatory requirement for purchase consideration. Other solutions were software only and were considered to be a back-up option because of the effort involved in setting up a server system to evaluate them.

Prior research had indicated that the main drawback with on-premise software (on a separate server) is the amount of IT resources needed for installation and ongoing maintenance. With the RHUB dedicated appliance, updating is automatic (over the web) and seamless. The only IT resource needed is a 30 minute installation.

## TurboMeeting® Case Study

The evaluation ran for 30 days during which time the key features of the RHUB *TurboMeeting* appliance were tested. The appliance was installed behind the firewall, as all of the usage would take place on the Province's private WAN. Installation took approximately 15 minutes. The appliance was located in the Halifax Data



Center and evaluators/testers located throughout the province. Based on the success of the trial the *TurboMeeting* technology was given the green light for implementation in late June 2009.

“our TurboMeeting appliance has enabled us to take advantage of WEB collaboration tools, without the ‘open’ WEB and deploy them globally, yet benefit locally in our own private cloud, far from the prying eyes of others”..... “The TurboMeeting deployment started out as a tool for training geographically dispersed correctional officers, but now IT is using it for support and troubleshooting as well, enhancing the already robust ROI.”

*Brian McDougall*  
Provincial Program Officer  
Nova Scotia Justice Department  
Correctional Services

Deployment started in July 2009 in the Halifax Data Center in a phased approach, with a total potential user community of 75 across the province. Early users are very happy with the solution but management feels the adoption by DOJ staff is slower than anticipated and is now dedicating additional resources to provide education and increased internal promotion to get buy-in from the whole user community. Even with partial user deployment, the system has paid for itself in less than 6 months.

#### About RHUB Communications Inc.

RHUB is a premier provider of on-premise web conferencing appliances that meet the needs of any organization. The Company's user organizations total over 5,000 in a variety of market segments including services, manufacturing, and government  
[www.rhubcom.com](http://www.rhubcom.com)

#### About Monsoon Networks Inc.

Founded in 1989, Monsoon Networks Inc. enables companies to maximize profitability and productivity, by integrating information technology into all aspects of their business. Monsoon is the Authorized Canadian Distributor for the TurboMeeting and TurboSupport family of online collaboration appliances from RHUB Communications Inc.. [www.monsoonnetworks.com](http://www.monsoonnetworks.com)